

Trevor Spelman

(317)427-3499

trevor.spelman@kellogg.northwestern.edu

EDUCATION

Ph.D

Kellogg School of Management, Northwestern University 2025 (expected)
Management & Organizations (Minor: Social Psychology)

Graduate Certificate

Medill School of Journalism, Northwestern University 2024 (expected)
Science Writing and Communications

Bachelor of Arts

Butler University, Indianapolis, IN May 2017
Majors: Psychology, Philosophy

RESEARCH IN PROGRESS

Spelman, T., Finkel, E. What makes you think *that*? The causes and consequences of perceived agency in belief formation.

Spelman, T., Elnoukori, A., Finkel, E. Epistemic loyalty: Interpersonal motivations for closed-mindedness.

Spelman, T., Elnoukori, A., Jackson, C.R., Finkel, E. Private vs public political polling: Comparing the Unmatched Count Method to existing political survey methods.

Spelman, T., Finkel, E. Shared reality and group centrism: The effects of intragroup beliefs on intergroup conflict.

Nair, K., **Spelman, T.**, Kouchaki, M. Sources of ideological discrimination.

Spelman, T*, Mackin, M*, Waytz, A. In a hypothetical world: The effects of imaginative thinking on support for progressive policies.

Mackin, M., **Spelman, T.**, Finkel, E. Slippery slope thinking and political polarization.

*Denotes shared first authorship

COURSE MATERIALS

Brooks, A. W., **Spelman, T.** (2021) "Gong: Resonating Conversational Insights" Harvard Business School Case.

HONORS AND AWARDS

2023	The Graduate School at Northwestern University, Travel to Present Grant (\$750)
2023	Northwestern University Buffet Institute, Travel to Present Grant (\$1,000)
2023	Kellogg School of Management Dean's Award for Dissertation Research (\$3,000)
2022-2025	Northwestern University Brady Scholars Fellowship (\$16,000)
2020	Kellogg MORS Fellowship (\$5,000)
2017	Francis A. Nakari Outstanding Scholar in Philosophy Award (\$1,500)
2017	Kiwanis Foundation Lawrence and Maysel East Community Leadership Award (\$5,000)
2016	Holcomb Grant for Excellent Undergraduate Research (\$500)
2014	Butler University Dean's List
2014	Psi Chi, International Honor Society in Psychology
2014	Phi Eta Sigma
2013-2017	Presidential Scholarship, Butler University

RESEARCH PRESENTATIONS

Spelman, T., Elnakouri, A., Kteily, N., Finkel, E. (June 2023) *Epistemic Loyalty: Interpersonal Pressures for Political Closed-Mindedness*. Symposium presentation at the 2023 International Academy of Management Conference, Thessaloniki, Greece.

Spelman, T., Elnakouri, A., Kteily, N., Finkel, E. (June 2023) *Epistemic Loyalty: Interpersonal Pressures for Political Closed-Mindedness*. Symposium presentation at the 2023 Society for Judgement and Decision-Making Doctoral Student Virtual Conference.

Spelman, T., *(Mis)perceived Agency in Others' Belief Formation as a Source of Ideological Discrimination*. Symposium presentation at the 2022 Kellogg School of Management Graduate Research Symposium, Northwestern University, Chicago, IL.

Spelman, T., *(Mis)perceived Agency in Others' Belief Formation as a Source of Ideological Discrimination*. Symposium presentation at the 2022 International Academy of Conflict Management Conference, Ottawa, Canada.

Spelman, T., Flaschen, K., Aaker, J., Brooks, A., Norton, M. (August 2019) *Laughing in the face of tragedy: How humor is helpful when coping with negative events*. Symposium presentation at the 2019 Academy of Management Conference, Boston, MA.

Spelman, T., Dillon, K., Geisler, R. (April 2017). *Can you feel it? How asking influences self-reports of psychophysiological states*. Poster presentation at the 2017 Butler University Undergraduate Research Conference, Indianapolis, IN.

Spelman, T., McGlone, E., Mohommad, H., Bohannon, J.N. (March 2016). *Emotion and memory: Non-social vs. physical pain*. Poster presentation at the 2016 Association for Psychological Science conference, Chicago, IL. Poster presentation at the 2016 Southeastern Psychological Association conference, New Orleans, LA

Spelman, T., Kincaid, K., Charron, A., Bohannon, J.N. (March 2015). *Emotion and memory: Central vs. peripheral information*. Poster presentation at the 2015 Association for Psychological Science conference, New York City, NY.

Puga, R., **Spelman, T.**, Bohannon, J.N. (May 2014). *The effects of Tylenol in non-social emotional memory*. Poster presented at the 2014 IVY Plus Symposium held in Cambridge, MA at Harvard University and the Massachusetts Institute of Technology.

Hammamouche, K., **Spelman, T.**, Bohannon, J.N. (May 2014). *Remembering rejection: Could Tylenol help?* Poster presentation at the 2014 Southeastern Psychological Association conference, Nashville, TN.

ORGANIZED SYMPOSIA

Macro meets Micro: Political Ideology, Partisanship, and Organizations (Co-organized with K. Nair). Academy of Management, Boston, MA, 2023.

How to Encourage Open-minded Engagement Around Divisive Topics? (Co-organized with S. Kassirer). International Academy of Conflict Management, Ottawa, Canada, 2022.

PAST RESEARCH EXPERIENCE

Research Associate, Harvard Business School, Boston, MA June 2017 – July 2017
(PI's: Alison Wood Brooks and Ting Zhang)

Research Assistant, Harvard University, Cambridge, MA June 2015 – August 2016
(PI: Dr. Daniel Gilbert)

Lab Manager, Butler University, Indianapolis, IN October 2013 – May 2017
(PI: John Neil Bohannon III)

TEACHING EXPERIENCE

Teaching Assistant September 2021 – Present
Northwestern University Kellogg School of Management
Teaching Assistant to Professor Ivuoma Onyeador for MORS 475 Managing Teams Course and Nour Kteily for Negotiations. Overall student rating 5.00/5.00.

Teaching Assistant January 2018 – December 2018
Harvard University Extension School, Cambridge, MA
Teaching Assistant to Professor Paul Green for Organizational Behavior 4000 (Spring '18 and Fall '18). Overall student rating 4.89/5.00.

ACADEMIC AFFILIATIONS AND ACTIVITIES

Kellogg Political Psychology Lab (September 2022 – Present)
International Academy of Conflict Management (January 2022 – Present)
Society of Personality and Social Psychology (January 2021 – Present)
Society of Judgement and Decision Making (October 2019 – Present)
Academy of Management (August 2019 – Present)
Harvard Business School Organizational Behavior Lab (PI: Teresa Amabile; January 2019 – July 2020)
Harvard University Behavioral Insights Student Group (June 2018 – present)

Harvard Business School N.E.R.D. Lab (PI: Michael Norton; June 2017 – July 2020)

Harvard University Program on Negotiation (June 2017 – July 2020)

LEADERSHIP AND VOLUNTEER WORK

Coordinator , MORS Micro PhD Student Research Workshop	2023 – Present
Graduate Fellow , Brady Scholars Program, Northwestern University	2022 – Present
Graduate Student – Faculty Liaison , Kellogg School of Management	2022 – Present
Reviewer , Academy of Management	2022 – Present
Reviewer , International Academy of Conflict Management	2022 – Present
Events Coordinator , Kellogg PhD Student Recruitment	2022
Volunteer , BIG Ideas Conference, Harvard Business School	2019
Volunteer , Behavioral Decision Research in Management Conference, Boston, MA	2018
Reviewer , Association for Psychological Science Conference, Chicago, IL	2016
Volunteer , Southeastern Psychological Association Conference	2016
Volunteer , Association for Psychological Science Conference	2016